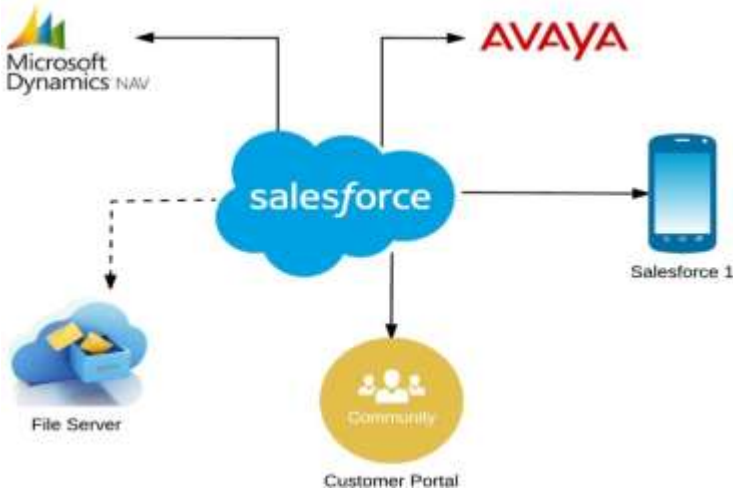
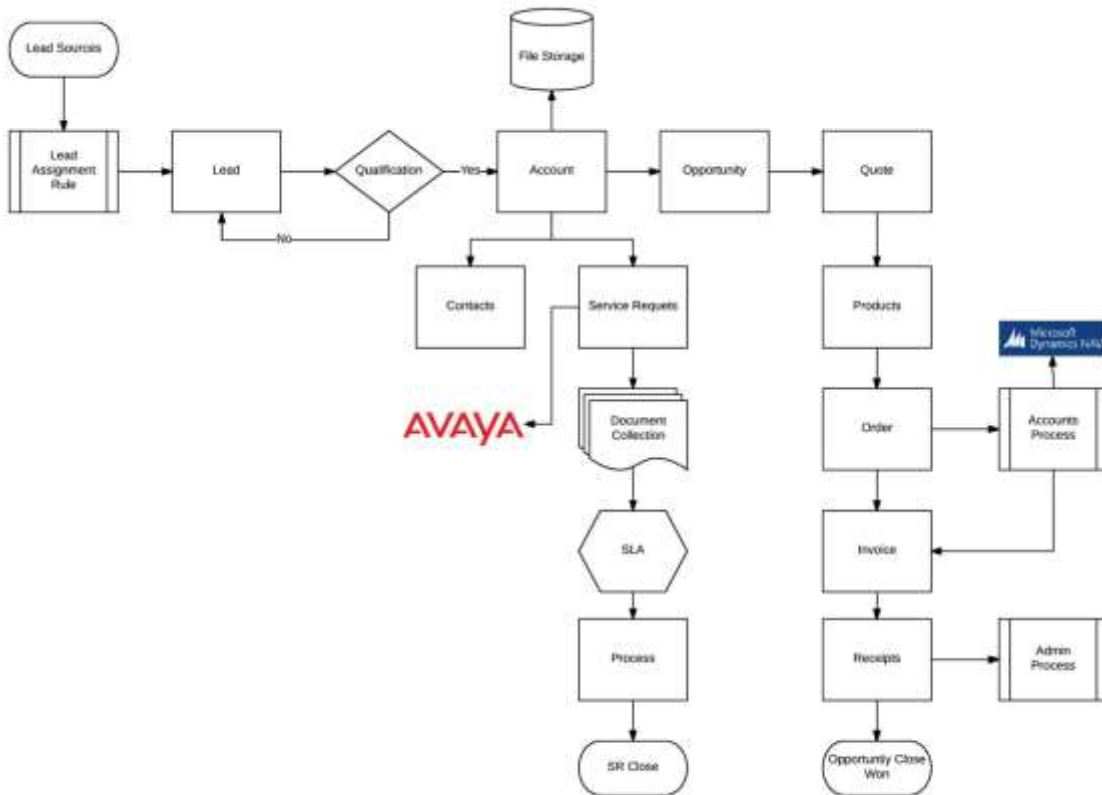


6. Integration

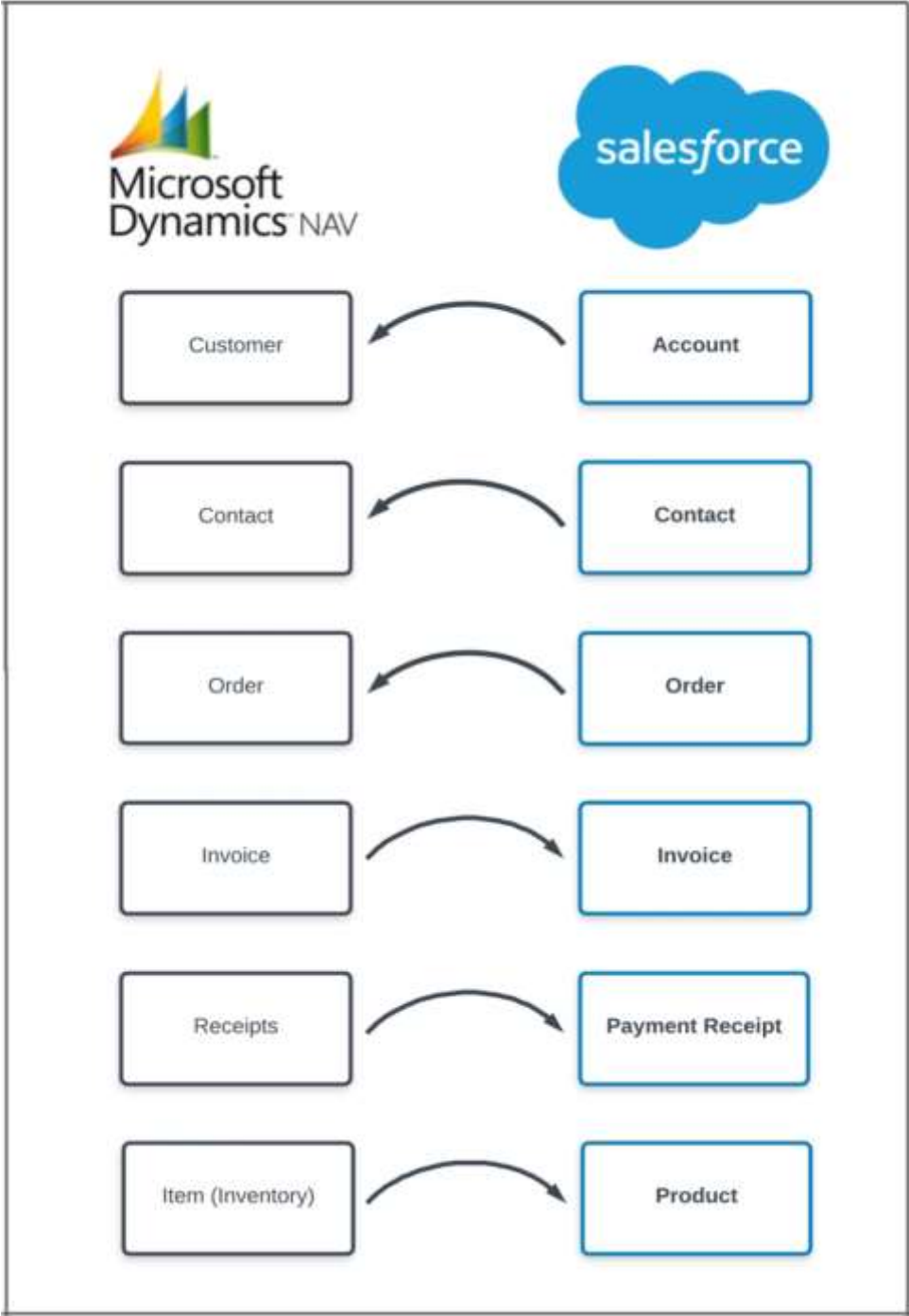
A. Salesforce CRM Design Overview



B. Salesforce CRM Objects and relationships:



C. Data flow Module:



D. Integration from Sales Force to Microsoft Dynamics NAV

- Customer
- Sales order details from Salesforce to NAV

i. Customer:

Field No.	Field Name	Data Type	Length
1	No.	Code	20
2	Name	Text	50
5	Address	Text	50
6	Address 2	Text	50
7	City	Text	30
9	Phone No.	Text	30
20	Credit Limit (LCY)	Decimal	
21	Customer Posting Group	Code	10
22	Currency Code	Code	10
27	Payment Terms Code	Code	10
29	Salesperson Code	Code	10
35	Country/Region Code	Code	10
47	Payment Method Code	Code	10
84	Fax No.	Text	30
86	VAT Registration No.	Text	20
88	Gen. Bus. Posting Group	Code	10
91	Post Code	Code	20
102	E-Mail	Text	80
103	Home Page	Text	80
110	VAT Bus. Posting Group	Code	10
	Last Sync Date & Time	Date	

ii. Sales order:

Type	Field No.	Field Name	Data Type	Length
Sales Header	2	Sell-to Customer No.	Code	20
Sales Header	3	No.	Code	20
Sales Header	4	Bill-to Customer No.	Code	20
Sales Header	5	Bill-to Name	Text	50
Sales Header	19	Order Date	Date	
Sales Header	20	Posting Date	Date	
Sales Header	23	Payment Terms Code	Code	10
Sales Header	27	Shipment Method Code	Code	10
Sales Header	28	Location Code	Code	10
Sales Header	32	Currency Code	Code	10

Sales Header	33	Currency Factor	Decimal	
Sales Header	43	Salesperson Code	Code	10
Sales Header	79	Sell-to Customer Name	Text	50
Sales Header	80	Sell-to Customer Name 2	Text	50
Sales Header	81	Sell-to Address	Text	50
Sales Header	82	Sell-to Address 2	Text	50
Sales Header	83	Sell-to City	Text	30
Sales Header	85	Bill-to Post Code	Code	20
Sales Header	104	Payment Method Code	Code	10
Sales Header		Last Sync Date & Time	Date	
Sales line	4	Line No.	Integer	
Sales line	5	Type	Option	
Sales line	6	No.	Code	20
Sales line	11	Description	Text	50
Sales line	12	Description 2	Text	50
Sales line	13	Unit of Measure	Text	10
Sales line	15	Quantity	Decimal	
Sales line	22	Unit Price	Decimal	
Sales line	27	Line Discount %	Decimal	
Sales line	28	Line Discount Amount	Decimal	
Sales line	29	Amount	Decimal	
Sales line	5790	Requested Delivery Date	Date	

E. Integration from Microsoft Dynamics NAV to Sales Force

- Item Master
- Posted Sales invoice details
- Bank Receipt

i. Item Master

Field No.	Field Name	Data Type	Length
1	No.	Code	20
2	No. 2	Code	20
3	Description	Text	50
8	Base Unit of Measure	Code	10
11	Inventory Posting Group	Code	10
21	Costing Method	Option	
91	Gen. Prod. Posting Group	Code	10
5702	Item Category Code	Code	10
5704	Product Group Code	Code	10
6500	Item Tracking Code	Code	10

	Last Sync Date & Time	Date	
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ii. Posted Sales invoice

Type	Field No.	Field Name	Data Type	Length
Posted Sales Header	2	Sell-to Customer No.	Code	20
Posted Sales Header	3	No.	Code	20
Posted Sales Header	4	Bill-to Customer No.	Code	20
Posted Sales Header	5	Bill-to Name	Text	50
Posted Sales Header	19	Order Date	Date	
Posted Sales Header	20	Posting Date	Date	
Posted Sales Header	23	Payment Terms Code	Code	10
Posted Sales Header	27	Shipment Method Code	Code	10
Posted Sales Header	28	Location Code	Code	10
Posted Sales Header	32	Currency Code	Code	10
Posted Sales Header	33	Currency Factor	Decimal	
Posted Sales Header	43	Salesperson Code	Code	10
Posted Sales Header	79	Sell-to Customer Name	Text	50
Posted Sales Header	80	Sell-to Customer Name 2	Text	50
Posted Sales Header	81	Sell-to Address	Text	50
Posted Sales Header	82	Sell-to Address 2	Text	50
Posted Sales Header	83	Sell-to City	Text	30
Posted Sales Header	85	Bill-to Post Code	Code	20
Posted Sales Header	104	Payment Method Code	Code	10
		Due Date		
Posted Sales Header		Last Sync Date & Time	Date	
Posted Sales line	4	Line No.	Integer	
Posted Sales line	5	Type	Option	
Posted Sales line	6	No.	Code	20
Posted Sales line	11	Description	Text	50
Posted Sales line	12	Description 2	Text	50
Posted Sales line	13	Unit of Measure	Text	10
Posted Sales line	15	Quantity	Decimal	
Posted Sales line	22	Unit Price	Decimal	
Posted Sales line	27	Line Discount %	Decimal	
Posted Sales line	28	Line Discount Amount	Decimal	
Posted Sales line	29	Amount	Decimal	
Posted Sales line	5790	Requested Delivery Date	Date	

iii. Posted Bank Receipt:

Field No.	Field Name	Data Type	Length
1	Entry No.	Integer	
3	Customer No.	Code	20
4	Posting Date	Date	
5	Document Type	Option	
6	Document No.	Code	20
11	Currency Code	Code	10
13	Amount	Decimal	
17	Amount (LCY)	Decimal	
34	Applies-to Doc. Type	Option	
35	Applies-to Doc. No.	Code	20